CYBERSPAN®
Powered by IntelliGenesis LLC®

NDR FOR MSSPs AND MSPs

Why MSSPs Choose CYBERSPAN®

Defense-proven NDR that helps you detect threats across your client base, respond faster, and deliver more value, without adding more headcount or complexity.

Most MSSPs already have something in their stack. CYBERSPAN fills the NDR gap that MSSP stacks are missing or displaces tools that are not earning their keep. Your analysts get more signal, less noise, and a faster path to client value.

8 REASONS MSSPs ADD CYBERSPAN TO THEIR STACK

Better protection for your clients. Less burden on your team. Lower cost to deliver it.

▸ Replace tools. Cut costs.
No endpoint software. One sensor per client, and you are live. Fast onboarding, low touch, zero device-by-device upkeep. One tool that does more.

▸ Cloud safe. Client Trusted.
SI runs locally on the sensor. Nothing goes to the cloud. Only metadata leaves, packets stay home. Clients keep their data; you keep their trust.

▸ Less work. Faster answers.
Every alert shows the analytic that fired, the data behind it, and a detailed explanation. Traceable all the way to raw traffic. No guesswork required.

▸ Fewer alerts. More time.
Custom baselining per client. Detection is tuned to their traffic, not generic signatures. Fewer false positives, more relevant alerts.

▸ Always one step ahead.
When the same pattern hits multiple clients simultaneously, the management dashboard shows you first, so you can warn the others before it arrives.

▸ Win on credibility.
Built under U.S. government contract and deployed into sensitive defense environments. More credible provenance than any commercial-lab product.

▸ Junior staff acts without risk
CYBERSPAN surfaces mitigation recommendations and firewall rules ready to deploy, keeping a human in the loop to prevent unintended network impacts.

▸ Any skill. Immediate value.
Intuitive dashboards let junior and senior support staff work effectively from day one. No specialized training required to get your team delivering.

HOW WE COMPARE

Capability	CYBERSPAN®	Darktrace	Vectra AI
All SI processing on-prem	✓ Yes	✓ Yes	x Cloud-Dependent
Client data stays on network	✓ Yes	✓ Yes	x Cloud Exposure
Operates disconnected/air-gapped	✓ Yes	*Limited	x No
Explainable SI - no black box	✓ Yes	*Limited	*Limited
NIST 800-171 mapping for DIB networks	✓ Built Out	*Commercial Mapping Only	*Commercial Mapping Only
Defense-tested credibility	✓ Yes	x No	x No
SMB-accessible pricing	✓ Yes	*Pricing Limits SMB Reach	*Pricing Limits SMB Reach

A note on managed services vs. NDR tools. Some solutions you will encounter - including Arctic Wolf - are managed services that replace or supplement your SOC function. CYBERSPAN is different. It is a tool your team deploys and operates for your clients, giving you full control of the detection layer and the client relationship. These are different buying decisions, and CYBERSPAN is built for MSSPs who want to own that capability - not outsource it.

INTELLIGENESIS LLC® CREDENTIALS

Certified SBA WOSB Woman Owned Small Business

SBA VETERAN-OWNED CERTIFIED

CYBERSECURITY MATURITY MODEL CERTIFICATION LEVEL 2

ML3 CMMI APPRAISED

ISO 9001 2015 CERTIFIED

GSA Multiple Award Schedules Contract GS-35F-460DA

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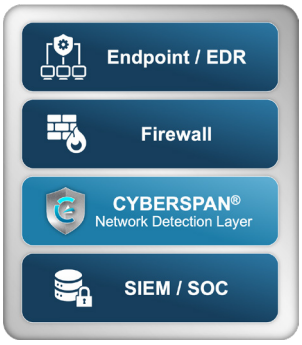
WHERE CYBERSPAN FITS IN YOUR STACK



CYBERSPAN fills the gap between your firewall and your SIEM.

Most MSSP stacks already have EDR, a firewall, and a SIEM or SOC workflow. What they are missing is the network detection layer in between: the piece that watches traffic behavior, spots what endpoint tools cannot see, and feeds cleaner, correlated events into the tools you already trust.

CYBERSPAN is not a replacement. It is an addition that makes everything else work harder. Which means better outcomes for your clients, less noise for your team, and more margin for your business.

THE CMMC OPPORTUNITY

If you have DIB clients in your book, the CMMC conversation is already happening.
CMMC Level 2 requires network monitoring controls. Most SMB DIB contractors are unprepared. MSSPs who can walk in with a solution and not just a conversation win the business. CYBERSPAN gives you that solution, with a NIST 800-171 controls mapping already built out and ready to present.

TALKING POINTS - WHAT TO SAY WHEN THE CONVERSATION COMES UP

▸ "When they ask about cloud security."
When a client asks about cloud exposure, you have a definitive answer. SI runs locally on the sensor. Packets stay home. Nothing sensitive ever leaves the network.

▸ "When they want to understand the alerts."
Every alert shows exactly why it fired. No black-box guessing. Your analysts can trace it to raw traffic if they need to.

▸ "When they complain about alert fatigue."
Custom baselining per client. Detection adapts to their actual traffic patterns, not generic signatures. Fewer false positives, more relevant alerts.

▸ "When they worry about something going wrong."
CYBERSPAN surfaces firewall rules and mitigation recommendations ready to go, but a human makes the call before anything is deployed. Your analysts stay in control–no automated changes hitting client infrastructure without sign-off.

▸ "When the same attack hits multiple clients."
The management dashboard spots the same attack pattern across multiple clients simultaneously. That is a capability your competitors cannot match.

▸ "When they already have a full stack."
It fills the network detection gap and integrates with the tools you already run, feeding better data into your EDR, firewall, and SIEM.

▸ "When they question your credibility."
Developed under U.S. government contract, deployed in sensitive defense environments. More credible provenance than any commercial-lab product.

▸ "When they already use Arctic Wolf."
Arctic Wolf is a managed service - it operates the SOC function for your clients. CYBERSPAN is a tool you control and deploy for them. For MSSPs who want to own their detection layer, CYBERSPAN adds capability Arctic Wolf does not provide.

"CYBERSPAN brings defense-grade detection to the small companies and governments that need it most."
Nitin Natarajan | Former Deputy Director, U.S. Cybersecurity, and Infrastructure Security Agency (CISA)

Ready to learn more? Start the conversation.

Let's talk about whether CYBERSPAN is the right fit for your stack and your clients.

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